



# A New Offer from the Fisher Scientific Channel for BioRN Members



Join the new ProcEurope purchasing Consortium and benefit from an average of 40% off list price from the Fisher Scientific Channel.

## What are the benefits for BioRN Members?

- No need to pay ProcEurope's €250 annual fee
- Significant discounts with the Fisher Scientific channel; an average 40% off list prices as well as no delivery, dry ice, hazardous or minimum order charges
- No change to processes — ProcEurope negotiate the pricing, but the ordering method stays the same— you order directly with the supplier and liaise with the same sales representative as before

## How do you join?

You can join by simply completing the form at <https://proceurope.com/biorn-members> or by contacting Lee Pratley directly at [Leepratley@proceurope.com](mailto:Leepratley@proceurope.com)

There is no fee to pay for as long as you remain a member of the BioRN. So join now and start saving on your Fisher Scientific purchases.

The image shows a registration form titled "ProcEurope Registration Form". The form contains the following fields:

- Company Name
- Main contact
- Phone
- Mobile
- Email Address
- Company Address
- Company Description
- Additional contact 1 Name
- Additional contact 2 Name
- Job Title
- Job title
- Email Address
- Email Address
- Invoice information
- VAT Number (if applicable)
- Finance Email Address
- Signature
- Date

**For more information you can also contact your local Fisher Scientific account manager:**

Dr. Thomas Blaschke

Biotech Account Manager  
Fisher Scientific GmbH  
Im Heiligen Feld 17| 58239 Schwerte, Germany  
Telephone +49 (0)2304932890| Mobile +49 (0) 175 1807762  
[thomas.blaschke@thermofisher.com](mailto:thomas.blaschke@thermofisher.com)

# Information at Your Fingertips

Our industry-leading website offers robust rich content required by both scientists and purchasers. We can provide you with all the information you need including:

Application-based workflows: browse by application, supplier or product

Technical specifications, videos, graphics, product images

Fisher Chemical substructure search, MSDS sheets, COA, plus many other tools

Displayed stock information is real time and for logged in users our website will give you access to special offers, videos, the latest news, application-based workflows, technical support and much more all in one place.

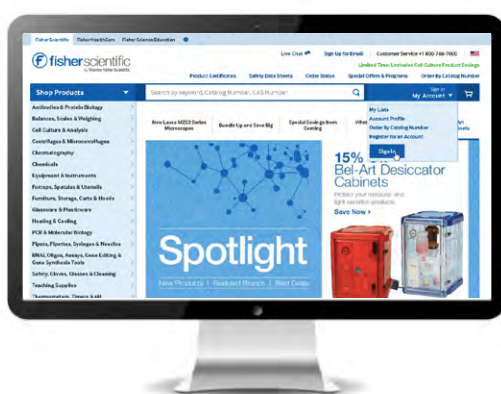
Smart search and custom search tools: search over 700,000 products

Full B2B integration capabilities

Download MSDS and Certificates of Analysis

Rich application content

Multilanguage websites



eu.fishersci.com



Real-time stock availability and lead times



View the latest promotions



Approval workflows and requisition tiers



Place your orders



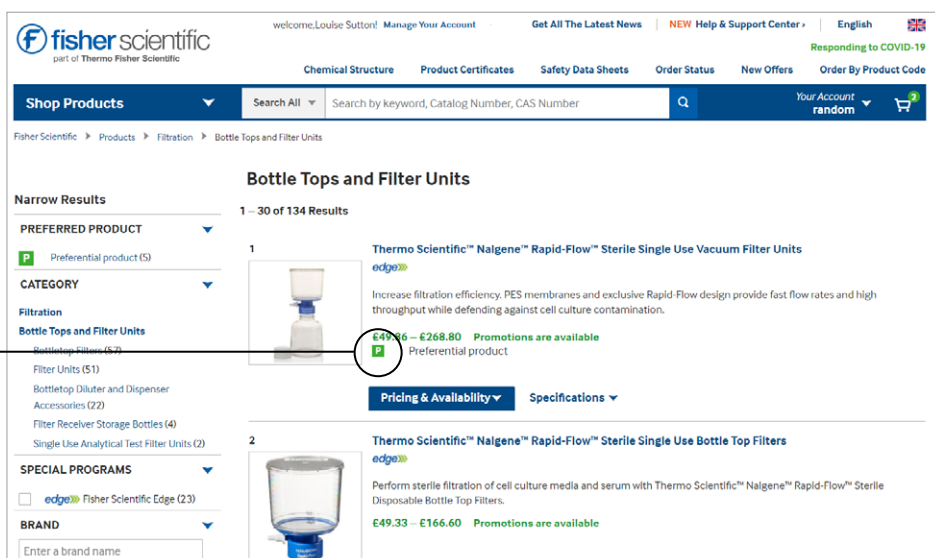
Real-time order tracking and order history

## Business to Business (B2B) Integration

We can offer B2B e-procurement integration to extend and optimise control of your supply chain. We have a team of e-business specialists with the skills and breadth of experience to fully support your integration. Our aim is to help you to drive efficiency, control costs and increase the productivity of your purchasing activities.

## Preferential Product

To maximize the benefits of partnering with us, your contracted products are highlighted with a logo on our website when you log in.



# The Fisher Scientific channel: A strong Pan-European Infrastructure

We are aligned across Europe to deliver a consistent service to our customers. Our regional structure includes sales and logistics centres that are strategically located to provide prompt, responsive delivery to our European customers. The breadth and depth of our product range creates a virtual one-stop shop for scientists.

Our websites offer fully interactive product catalogue that provides real-time stock availability and a considerable range of customer-oriented features.



## Part of Thermo Fisher Scientific

Thermo Fisher Scientific Inc. is the world leader in serving science. Our mission is to enable our customers to make the world healthier, cleaner and safer. We help our customers accelerate life sciences research, solve complex analytical challenges, improve patient diagnostics, deliver medicines to market and increase laboratory productivity. Through our premier brands - Thermo Scientific, Applied Biosystems, Invitrogen, Fisher Scientific, Unity Lab Services and Patheon - we offer an unmatched combination of innovative technologies, purchasing convenience and comprehensive support. For more information, please visit [www.thermofisher.com](http://www.thermofisher.com).

## Markets We Serve



Healthcare  
and diagnostics



Pharmaceutical  
and biotech  
companies



Universities, research  
and government  
agencies



Environmental and  
process control  
industries

**ThermoFisher**  
SCIENTIFIC **In Europe**

75

sales offices

20

supply chain warehouses

50

manufacturing sites



# New Lab Start-Up

## Set Your Lab in Motion

The New Lab Start-Up (NLSU) Programme is designed specifically for those customers setting up a new lab, or refurbishing an existing one, and offers you all the support you need together with the key advantage of sourcing everything from a one-stop supplier at very competitive prices.

As well as potential savings of over €50,000, and guidance from a dedicated sales representative, the NLSU programme also offers:

- BIG brand savings
- Flexibility
- A package tailored to your needs
- A comprehensive product range
- Self-manufactured chemicals
- New, free and special-offer products
- Fisherbrand™ vouchers the more you spend

Eligibility for the programme:

- Setting up a new lab
- Expanding or renovating your lab
- Relocating to a new premises
- Receiving of a first-time grant

[Simply fill out this form](#)

## Unparalleled Choice and Convenience

**2M+ Products**

Segments: Instruments and Equipment, Chemicals, Lab Essentials, Safety, Life Sciences

Brands: Thermo Scientific, Applied Biosystems, Invitrogen, Fisher Chemical, Bioreagents, Alfa Aesar, Unity Lab Services, Honeywell, Fisherbrand, Eppendorf, Gilson, Mettler Toledo, Sartorius, SP Bel-Art, Avantor, Cole-Parmer, Ansell, BINDER, ACRÖS ORGANICS, MERCK, IBA, LABCONCO, Harvard Bioscience, SciLabware, GE, 3M, Cytiva, Kimberly-Clark Professional, asecos, memmert, BioTek, CORNING, FALCON, GOSSELIN, PYREX, ACRYEM.

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